

# **An Integrated Approach Based on Fuzzy Ahp and Grey Relational Analysis for Heating Source Selection**

*Assoc. Prof. Arzu Organ*

*Res. Assist. Engin Yalçın*

Pamukkale University, Business Administration, Turkey

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## **Abstract**

Decision making has always been difficult for enterprises in an extremely competitive environment. It is one of the toughest decisions to select heating source source. It is difficult to take into consideration factors such as quality of energy source, pollution degree of environment, attainability, sustainability. Due to this hardship, Multi criteria decision making method is beneficial for solving such kind of problems. Grey relational analysis and fuzzy AHP are efficient methods of multiple criteria decision making. In this paper, the best heating source source selection has been carried out by fuzzy AHP integrated grey relational analysis. In the phase of determining criteria weights is used by fuzzy AHP, while determining ranking of alternatives, grey relational analysis is used. The criteria used in this study are ecofriendly level, cost, attainability, calorific value and process ability. The alternatives used in this study are coal, natural gas, diesel and electricity. Out comes show that Grey Relational Analysis can be used successfully in the process of solving heating source selection problems

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**Keywords:** Fuzzy AHP, Grey Relational Analysis, Heating Source

## **Introduction**

Heating source takes the lead both in domestic and international domains as a strategic agenda item. Heating source firms have reached the most valuable and turnover. It is one of the most important priorities to supply nonstop, reliable and cheap heating sources in globalizing world. It has become one of the most important decisions for firms operating in foreign-dependent countries in terms of underground sources to select the most proper source in the production process. Managers should take into consideration many criteria such as the cost of heating source, availability, quality and pollution degree of heating source while deciding which alternative is better than any other.

Decision making has become of utmost importance for firms in an extremely competitive environment. The solutions of decision-making problems have been seek for scientific ways not for intuitive ways as a result of development in science and technology. Decision-making is very tough when demanded aim is determined by many parameters and there are unique advantages for each alternative. Within this framework, there are many methods to overcome these hurdles (Kaya et al. 2008: 8).

Decision-making involves criteria and alternatives to choose. The criteria usually have different importance and the alternatives in turn differ in our preference for them on each criterion. To make such tradeoffs and choices we need a way to measure. Measuring needs a good understanding of methods of measurement and different scales of measurement (Saaty, 2004: 1). Decision analysis can be depicted as a way to propose mathematical, statistical and numerical methods to solve problems faced by the enterprises. Decision analysis techniques can be applied to many fields in enterprises such as human source management, operation management, financial management, material purchase (Organ, 2013: 252).

Multiple criteria decision-making is one of the most widely-used branch of decision analysis. At the same time, multiple criteria decision-making contains methods to help evaluate many criteria, classify and ranking of alternatives. Multiple criteria decision-making is divided into two as multi objective and multi attribute decision-making. Within this division, AHP, ELECTRE, PROMETHEE, TOPSIS, COPRAS and grey relational analysis can be set as example to multi attribute decision-making (Atıcı and Ulucan, 2009:164).

The choice of heating source is very critical for business. There are lots of criteria and alternatives when deciding to use a heating source for enterprises. That's why managers go through a rough period while deciding which alternative is more preferable. This study aims to solve this difficult decision by fuzzy AHP integrated grey relational analysis out of multiple criteria decision-making methods.

## **Methodology**

### **AHP and Fuzzy AHP**

Analytic hierarchy process (AHP) is a decision-making model that aids in making decisions in our complex world. It is a three part process which includes identifying and organizing decision objectives, criteria, constraints and alternatives into a hierarchy; evaluating pairwise comparisons between the relevant elements at each level of the hierarchy; and the synthesis using the solution algorithm of the results of the pairwise comparisons over all the levels. Further the algorithm result gives the relative importance of alternative courses of action (Saaty, 1988: 110).

Analytic hierarchy process (AHP) has been widely used as a useful multiple criteria decision-making (MCDM) tool or a weight estimation technique in many areas such as selection, evaluation, planning and development, decision-making, forecasting, and so on. The traditional AHP requires crisp judgments. However, due to the complexity and uncertainty involved in real world decision problems, a decision maker (DM) may sometimes feel more confident to provide fuzzy judgments than crisp comparisons (Wang et al., 2008: 735).

There has been serious criticism about AHP method although it is a common method. Firstly AHP method doesn't pay attention to available ambiguity with regard to decision and criteria. This influences the result substantially. There may be some changes in the ranking of alternatives when a worse alternative is added up to problem in AHP method. This case reveals that the results obtained by AHP method don't guarantee true result every time. Triangular fuzzy numbers are used to fuzzify piecewise comparison matrix in fuzzy AHP. Triangular fuzzy numbers are used to determine the judgments of decision makers. After obtaining fuzzy performance, the aim is to get ultimate results (Organ and Kenger, 2012: 122).

Fuzzy AHP method can be considered as an advanced analytical technique introduced by Saaty's AHP method to model unconstructed problems in various fields. Traditional AHP methods evaluate the judgments of decision maker, fuzziness, ambiguity despite its consistency with regard to handling both qualitative and quantitative criteria. Although the aim of AHP method is to reveal expert opinion traditional AHP methods still don't reflect human thought style. Since the basis of priorities in AHP is perceptual judgments of decision maker, fuzzy AHP acquires better solution. That's why many researchers are interested in fuzzy extension of AHP method, introduced by Saaty (Özdağoğlu, 2008: 17).

In our study, we applied to fuzzy AHP while determining weights. The steps of fuzzy AHP method are as follows (Hsieh et al., 2004: 576-577).

**Step 1.** Construct pairwise comparison matrices among all the criteria according to decision makers' opinion.

$$\tilde{\mathbf{A}} = \begin{bmatrix} 1 & \tilde{a}_{12} & \dots & \tilde{a}_{1n} \\ \tilde{a} & 1 & \dots & \tilde{a}_{2n} \\ \cdot & \cdot & \cdot & \cdot \\ \cdot & \cdot & \cdot & \cdot \\ \cdot & \cdot & \cdot & \cdot \\ \tilde{a}_{n1} & \tilde{a}_{n2} & \dots & 1 \end{bmatrix} = \begin{bmatrix} 1 & \tilde{a}_{12} & \dots & \tilde{a}_{1n} \\ 1/\tilde{a}_{12} & 1 & \dots & \tilde{a}_{2n} \\ \cdot & \cdot & \cdot & \cdot \\ \cdot & \cdot & \cdot & \cdot \\ \cdot & \cdot & \cdot & \cdot \\ 1/\tilde{a}_{1n} & 1/\tilde{a}_{2n} & \dots & 1 \end{bmatrix}$$

$$\tilde{a}_{ij} = \begin{cases} \tilde{1}, \tilde{3}, \tilde{5}, \tilde{7}, \tilde{9} & i \text{ criterion is relatively more important compared with } j \text{ criterion} \\ 1, & i = j \\ \tilde{1}^{-1}, \tilde{3}^{-1}, \tilde{5}^{-1}, \tilde{7}^{-1}, \tilde{9}^{-1} & i \text{ criterion is less important compared with } j \text{ criterion} \end{cases}$$

Decision maker used five scaled fuzzy comparison table while evaluating criteria. As it can be seen in Table 1.

**Table 1:** The Linguistic Assessment Variables and its Corresponding Scale in Terms of Triangular Fuzzy Numbers

Linguistic Variable	Triangular Fuzzy Scale	Triangular Fuzzy Reciprocal Scale
<b>Equal</b>	<b>(1,1,1)</b>	<b>(1/1, 1/1, 1/1)</b>
<b>Moderate</b>	<b>(2,3,4)</b>	<b>(1/4, 1/3, 1/2)</b>
<b>Strong</b>	<b>(4,5,6)</b>	<b>(1/6, 1/5, 1/4)</b>
<b>Very Strong</b>	<b>(6,7,8)</b>	<b>(1/8, 1/7, 1/6)</b>
<b>Extremely Preferred</b>	<b>(8,9,9)</b>	<b>(1/9, 1/9, 1/8)</b>

**Step 2.** Fuzzy geometric mean and fuzzy weights of each criterion are calculated using Equation (1) and (2).

$$\tilde{r}_i = (\tilde{a}_{i1} \otimes \dots \otimes \tilde{a}_{ij} \otimes \dots \otimes \tilde{a}_{in})^{\frac{1}{n}} \tag{1}$$

$$\tilde{w}_i = \tilde{r}_i \otimes [\tilde{r}_1 \oplus \dots \oplus \tilde{r}_i \oplus \dots \oplus \tilde{r}_n]^{-1} \tag{2}$$

**Step 3.** In the last step, Center of Area (COA) method is used to calculate Best Nonfuzzy Performance value (BNP).

$$BNP_{wi} = \frac{(U_{wi} - L_{wi}) \oplus (M_{wi} - L_{wi})}{3} \oplus L_i ; i=1,2,\dots,n \tag{3}$$

$L_{wi}$ ,  $M_{wi}$ ,  $U_{wi}$  values are triangular fuzzy numbers and respectively represent the lower, middle and upper values.

**Grey Relational Analysis**

Grey system theory was used by Deng (1982). The grey system is defined as a system of partial definition. The grey system theory is applied to solve partial information problems such as decision-making, weather prediction and military affairs (Liang et al, 2014: 9).

The fundamental definition of “greyness” is information being incomplete or unknown, thus an element from an incomplete message is

considered to be of grey element. Grey relation means the measurements of changing relations between two systems or between two elements that occur in a system over time. The analysis method, which measures the relation among elements based on the degree of similarity or difference of development trends among these elements, is called “grey relation analysis” (Feng and Wang, 2000:136).

In grey relational analysis, black means that we have no information on the other hand white means that we have information. A grey system has a level of information between black and white (Sreenivasulu and Rao, 2012: 71). Some information is known and some information is unknown. GRA is used to convert multi-response optimization into a single response grey relational analysis (Jegan et al, 2012: 4008).

Grey relational analysis has become more and more important recently. There are lots of studies about this method recently. Some of these studies are as follows:

Peker and Baki (2011), applied this method to performance measurement of insurance sector. Özdemir and Deste (2009), applied it to automotive sector. Ecer (2013), evaluated performance of private banks in Turkey. Chan and Tong (2006) used this method for material selection, Lu and Wevers (2007) used this method to evaluate road traffic safety. Erden and Ceviz (2015), utilized this method for growth ratios evaluation.

The phases of GRA are as follows (Mehregan et al, 2012: 404-405, Zhai et all, 2009: 7072-7079, Ecer, 2013:176-177) :

**Step 1. Construction of Decision Matrix**

As in all multi-criteria decision-making problems, firstly decision matrix is constructed.

**Step 2. Normalization of Decision Matrix**

If the target value of original sequence is expected to be maximum, then the original sequence is normalized as follows:

$$x_i^* = \frac{x_i(j) - \min_j x_i(j)}{\max_j x_i(j) - \min_j x_i(j)} \tag{4}$$

If the expectancy is that smaller values are better, the original sequence should be normalized as follows:

$$x_i^* = \frac{\max_j x_i(j) - x_i(j)}{\max_j x_i(j) - \min_j x_i(j)} \tag{5}$$

**Step 3. Construction of Absolute Value Table**

The absolute value between  $x_0^*$  and  $x_i^*$  is calculated as follows:

$$\Delta_{0i} = \left| x_0^*(j) - x_i^*(j) \right| \quad i= 1,2,\dots,m \quad (6)$$

$$j=1,2,\dots,m$$

**Step 4. Calculation of Grey Relational Coefficient**

Grey relational coefficient is calculated to express the relationship between the ideal and actual normalized results and can be calculated as follows:

$$\gamma_{0i}(j) = \frac{\Delta_{\min} + \xi \Delta_{\max}}{\Delta_{0i}(j) + \xi \Delta_{\max}} \quad (7)$$

$$\Delta_{\max} = \max_i \max_j \Delta_{0i}(j) \quad (8)$$

$$\Delta_{\min} = \min_i \min_j \Delta_{0i}(j) \quad (9)$$

$\xi$  is distinguishing or identification coefficient.  $\xi$  is generally used as 0.5.

**Step 5. Calculation of Grey Relational Grade**

After getting grey relational coefficient, we take the average of grey relational coefficient as the grey relational grade if all the criteria have equal importance. The grey relational grade is calculated is as follows:

$$\Gamma_{0i} = \frac{1}{n} \sum_{j=1}^n \gamma_{0i}(j) \quad i = 1,2,\dots,m \quad (10)$$

However in real world, there can be different weights for the criteria. In this case, the grey relational grade is calculated is as follows:

$$\Gamma_{0i} = \sum_{j=1}^n [w_j(j) \cdot \gamma_{0i}(j)] \quad (11)$$

where  $w_j$  represents the normalized value of attribute j. Therefore, if a comparability sequence for an alternative gets the highest grey relational grade with the reference sequence, it means that a particular comparability sequence is more important than the other comparability sequences to the reference sequence it is the best alternative to be chosen (Mehregan et al, 2012: 404-405).

**Application**

**An Integrated Approach Based On Fuzzy AHP And Grey Relational Analysis For Heating Source Selection**

The aim of this study is to determine the most suitable heating source for a textile firm. As a heating source, this textile company has 4 different alternatives. These include Coal, Natural Gas, Diesel, and electricity. The criteria to be taken into account when choosing these alternatives are Cost, Attainability, Ecofriendly, Calorific Value and Processability. In this study, the best heating source selection for an enterprise is carried out with AHP integrated Grey Relational Analysis. The linguistic variables used to evaluate alternatives are given in Table 2.

Table 2. The Linguistic Variables Used to Evaluate Alternatives

Linguistic Variables	Reciprocal Scale
Very Weak	1
Weak	3
Fair	5
Good	7
Very Good	9
Interval Values	2,4,6,8

Data set prepared according to expert opinion is given in Table 3.

Table 3. Data Set Prepared According to Expert Opinion

	MAX	MIN	MAX	MAX	MAX
	Eco friendly level	Cost	Attainability	Calorific Value	Processability
Coal	1	9	9	7	5
Natural gas	7	8	8	5	7
Diesel	3	3	6	6	6
Electricity	9	7	7	3	3

Normalization is carried out by Equations (4) and (5). Normalized decision matrix is given in Table 4.

Table 4. Normalized Decision Matrix

	Eco friendly level	Cost	Attainability	Calorific Value	Processability
Coal	0	0	1	1	0,5
Natural gas	0,75	0,16667	0,6667	0,5	1
Diesel	0,25	1	0	0,75	0,75
Electricity	1	0,3333	0,3333	0	0

After normalization, absolute value table is constructed by Equation (6). Absolute value table is given in Table 5.

Table 5. Absolute Value Table

	Eco-friendly level	Cost	Attainability	Calorific Value	Processability
Coal	1	1	0	0	0,5
Natural gas	0,25	0,8333	0,3333	0,5	0
Diesel	0,75	0	1	0,25	0,25
Electricity	0	0,6667	0,6667	1	1

Then  $\Delta_{max}$  and  $\Delta_{min}$  are obtained as 1 and 0 respectively.  $\zeta$  is regarded as 0.5 as generally used. Grey relational coefficient is calculated by Equation (7). Grey relational coefficient for each alternative is given in Table 6.

Table 6. Grey Relational Coefficient

	Eco friendly level	Cost	Attainability	Calorific Value	Processability
Coal	0,3333	0,33333	1	1	0,5
Natural gas	0,6667	0,375	0,6	0,5	1
Diesel	0,4	1	0,33333	0,6667	0,666667
Electricity	1	0,4285	0,4285	0,333333	0,33333

In the next step grey relational grade is calculated by using weights obtained by fuzzy AHP.(The weights used at this stage have also been used in (Organ and Yalçın 2016:51-61)<sup>1</sup>.

Therefore weighting steps of fuzzy AHP are given as follows:

The fuzzy pairwise comparison matrix we get after expert evaluation is given in Table 7.

	Ecofriendly level	Cost	Attainability	Calorific Value	Processability
Ecofriendly level	1,00 1,00	0,11 0,11	0,125 0,142	0,16 0,20	0,125 0,142
Cost	1,00	0,125	0,166	0,25	0,166
Attainability	8,00 9,00	1,00 1,00	1,00 1,00 1,00	1,00 1,00	0,11 0,11
Calorific Value	9,00	1,00	1,00	1,00	0,12
Processability	6,00 7,00	1,00 1,00	1,00 1,00 1,00	4,00 5,00	1,00 1,000
	8,00	1,00	6,00	1,000	
	4,00 5,00	1,00 1,00	0,16 0,20 0,25	1,00 1,00	0,25 0,33
	6,00	1,00	1,00	1,00	0,50
	6,00 7,00	8,00 9,00	1,00 1,00 1,00	2,00 3,00	1,00 1,00
	8,00	9,00	4,00	1,00	

Table 7. The Fuzzy Pairwise Comparison

<sup>1</sup> Organ A. and Yalçın E. (2016). The Energy Source Selection By Fuzzy Moora And Fuzzy AHP Method In A Textile Firm . In Arslan H. and İçbay M. (Ed.), **Contemporary Approaches In Humanities**, (pp.51-61), Frankfurt, Peter Lang Edition.



Fuzzy weights are obtained for each criteria using Equation (1).

$$\tilde{r}_1 = (0,1940, 0,2135, 0,2437)$$

$$\tilde{r}_2 = (0,974, 0,997, 1,015)$$

$$\tilde{r}_3 = (1,888, 2,036, 2,168)$$

$$\tilde{r}_4 = (0,693, 0,801, 0,944)$$

$$\tilde{r}_5 = (2,491, 2,852, 3,103)$$

Criteria weights are calculated by using Equation (2).

$$\tilde{W}_1 = (0,0259, 0,0309, 0,0390)$$

$$\tilde{W}_2 = (0,1303, 0,1446, 0,1627)$$

$$\tilde{W}_3 = (0,2525, 0,2950, 0,3475)$$

$$\tilde{W}_4 = (0,0927, 0,1160, 0,1512)$$

$$\tilde{W}_5 = (0,3326, 0,4133, 0,4972)$$

Best non-fuzzy performance values are obtained from defuzzifying fuzzy criteria weights with Center of Area (COA) method by using Equation (3).

$$BNP_{w1} = 0,0320$$

$$BNP_{w2} = 0,1459$$

$$BNP_{w3} = 0,2984$$

$$BNP_{w4} = 0,1200$$

$$BNP_{w5} = 0,4146$$

In the next step grey relational grade is calculated by using weights obtained by fuzzy AHP. Grey relational grade is obtained by Equation (10) and grey relational grade and ranking of alternatives are given in Table 8.

Table 8. Grey Relational Grade and Ranking of Alternatives

	Eco friendly level	Cost	Attainability	Calorific Value	Processability	$\Gamma$	Ranking
Coal	0.010661	0.048632	0.2983623	0.1200168	0.2073146	0.6849862	2
Natural gas	0.021322	0.054711	0.1790174	0.0600084	0.4146292	0.7296872	1
Diesel	0.012793	0.145895	0.0994541	0.0800112	0.2764195	0.614573	3
Electricity	0.031982	0.062527	0.1278695	0.0400056	0.1382097	0.4005937	4

According to ranking of alternatives, it is obtained that natural gas is first alternative, coal is the second, diesel is the third alternative, electricity is the last alternative.

## Conclusion

Grey relational analysis has become more and more popular recently. Grey relational analysis reveals better results compared with other statistical methods. It also seems more proper compared with other multiple criteria decision-making methods as it is easy to use.

According to results of the study, natural gas is the best alternative for enterprise to use. Its eco-friendly level, affordability, attainability and processability enable it to take the lead. After natural gas, coal seems to be second suitable heating source for this enterprise. When we glimpse at the features of coal, it can be preferable due to being very affordable and attainable despite its low eco-friendly level. Diesel is the third alternative the enterprise can select. Diesel doesn't seem wise for enterprise as it is costly and low eco-friendly. Electricity takes the last rank among alternatives. Despite its high eco-friendly level, it doesn't seem logical to use due to its low calorific value and processability.

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