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Agency Theory and the Market Timing Theory: Distinction and Resemblance

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Doi: 10.19044/esipreprint.4.2025.p43

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Cite As:

Hamad S. (2025). *Agency Theory and the Market Timing Theory: Distinction and Resemblance*. ESI Preprints. <u>https://doi.org/10.19044/esipreprint.4.2025.p43</u>

Abstract

This study examines the preference for debt over equity issuance among companies, finding both positive and negative implications, and examining the financial and structural implications of financing decisions. Equity is defined as the company's book value or the amount owed to owners upon asset liquidation, while debt refers to funds borrowed from external parties, which can be short-term (operational expenses) or long-term (growth investments). Results show that companies tend to issue debt as it reduces tax liabilities and increases post-tax cash flow available for dividends. However, a negative relationship is observed between liquidity, measured by the current ratio (CR), and the debt ratio, suggesting that higher liquidity levels lead companies to limited debt, possibly to manage agency costs arising from conflicts between creditors and owners, and between management and owners. Additionally, the negative relationship between company size and debt ratio indicates that larger companies, with higher profitability, tend to maintain lower debt levels. The findings also emphasize the importance of aligning management incentives with shareholder interests through compensation tied to profitability and stock price performance. Nonetheless, agency costs associated with debt management persist. This approach ensures that management is incentivized to act in the owners' best interest while minimizing agency costs. These findings highlight the complex dynamics of capital structure decisions and suggest that management strategies should focus on optimizing liquidity levels and aligning incentives to balance growth opportunities with shareholder value

maximization. The study provides a comprehensive evaluation of how equity and debt financing preferences impact corporate financial strategies and behaviors.

Keywords: Agency Theory, Market Timing Theory, Current Ratio, Tangibility, Share Price Performance

Introduction

Equity is a company's book value. Besides, equity is the amount of money that is credited to the company's owners that should be returned to the owners in case all assets are liquidated. On the other hand, Equity, as a financing resource, is the debt that is credited to the company's owners as a loan. Accordingly, there are two types of equity financing resources: internal and external equities. Internal equity is considered when a company decides, for example, to finance its assets from either retained earnings, or depreciation while the external equity financing resource is considered when a company decides to issue new equity shares. On the other hand, Debt is the amount of money that is credited to a second party other than the company's owners. Generally, there are two types of debts: short-term debt and longterm debt. Generally, short-term debt is utilized to finance daily operation expenses while long-term debt is utilized to finance growth opportunities. Through previous definitions of financing resources, equity and debt, companies need to make a financing decision that leads to maximum owners' wealth. A good capital structure decision is needed when a company decides to finance its assets in order to increase its wealth through investment and growth opportunities (Chung et al., 2013), to finance the pay to dividends, to finance its working capital, or to finance the compensation of cash flow due to deficit (Frank and Goval, 2003) or due to poor business performance (Chung et al., 2013) or due to volatility. The good capital structure decision results from analyzing financial ratios known as capital structure determinants in order to produce the optimum proportions of these determinants which produce and maintain the optimum debt ratio (Youssef and El-ghonamie, 2015; Nasimi, 2016) that maximize the owners' wealth.

In line with this context, this research explores some determinants of the capital structure that have been included in several previous journals and confirm the results with two well-known theories: agency theory and market timing theory. In other words, this research aims to provide evidence of how both agency theory and market timing theory explain the companies' financing decisions by interpreting the effect of their capital structure decisions. In addition, aims that its findings may have important implications for companies in terms of simplifying the applications of these theories. The research aims to find if there is any correlation or interaction in the decisionmaking process between agency theory and market timing theory in terms of financing decisions. Therefore, the main questions of the research are; when a company seeks cash, is the financing decision affected more by agency cost or by market condition? And if the market condition tends to be suitable for issuing new debt, does the agency cost decide whether the company goes for internal equity for financing or might go for external equity and issue new shares?

The result of this research implies that the independent variables can be considered as determinants of capital structure of U.S. corporations. In addition, the results of this research are consistent with some financial theories. The research approved that companies do not fully follow the agency theory and neither do the market timing theory. The research's main findings were that when a company experiences a high current ratio they have less debt ratio and thus larger companies tend to issue more equity than debt. This means that the financing decisions often depend on the amount of debt accessible regardless of the management performance and the efficiency of asset utilization. The current ratio (CR) was found statistically significantly negative with the debt ratio, the financial performance or profitability (FP) was found statistically significantly negative with the debt ratio, and asset utilization (AU) was found significantly positive with the debt ratio, and the company's size was founded statistically significantly negative with debt ratio. On the other hand, asset structure or tangibility (AS) and share price performance were found statistically insignificantly positive with the debt ratio.

The research has been designed in a way to investigate how the agency theory and market timing theory interpret companies' problems and how they conform to solving principles as suggested by these theories. The research includes five parts: Introduction, Literature Review, Methodology, Data and Results, and Conclusion and Discussion. The literature review includes many journals that have been properly reviewed and analyzed. Since the statistical method and methodology relied on the literature review, it was assured that the methodology was complemented with all journals that have been reviewed. In the data and results part, all variables introduced in this research have been fully interpreted in order to provide statistically convincing evidence that is consistent with the capital structure theories. The conclusion and discussion part summarizes all variables and their results and interpretations.

Literature Review

Finding the optimal mix of debt and equity is the most interesting topic in corporate finance because an incorrect financial decision may disrupt any company's fortunes and have the tendency to stall the fortunes of any

business. Therefore, the management financing decision should be taken in the right direction; debt and/or equity, and at the right time to achieve and identify the optimal financing mix. Therefore, the optimum debt ratio is a critical strategic decision (Modugu, 2013) that is identified by the company's determinants (Harmono, 2017). These determinants' impact on the debt ratio should be identified (Leland, 1994; Karadeniz et al., 2011; Palacim-Sanchez et al., 2013). Equity and debt are located on the liability side of the balance sheet (Myers, 2001) and form a company's capital structure (Acaravci, 2015). Determining the best capital structure is needed to maintain and maximize a company's profitability, survival, growth, and value (Eriotis et al., 2007). The capital structure decision refers to the options that a company uses to finance its assets and thus its investments (Modugu, 2013). These options usually range from full debt to full equity or a mix between them. There is no universal theory of optimal debt-to-equity level (Myers, 2001), but there are several theories as identified earlier that can be used to interpret the debt-to-equity ratio that a company chose.

Agency Theory

Agency theory occurs because the management may endeavor their goals and benefits more than the owners' goals and benefits (Kim and Gu, 2005). On the other hand, the agency theory assumes that the conflict of interests and information asymmetry can be reduced by controlling the free cash flow that is required to offset the under-estimated investments and asset issues (Cotei and Farhat, 2009). The agency costs, which are explained by the agency theory, emerged from the conflict between the company's top management and ownership as a result of information inconsistency and asymmetry. According to Kim and Gu (2005), Compensation is related to managerial performance and is better, easier, and sometimes cheaper than monitoring performance. Therefore, the agency theory focuses on the oversight issues resulting from the problem of harmonization of the interests of agents or management and shareholders. These types of conflicts of interest can be resolved through both the compensation and monitoring mechanism structure. These monitoring and controlling costs constitute what is known as agency costs. According to Acaravci, (2015), these costs are spent by owners to ensure managers' efficiency and to reduce the conflict of interests' level in terms of goals and objectives between owners and managers.

The agency costs, which are explained by the agency theory, can be minimized by utilizing the compensation for performance. According to Kim and Gu (2005), Compensation is related to managerial performance and is better, easier, and sometimes cheaper than monitoring performance. In addition, they suggested that compensation based on performance is a solution that can be applied to solve the agency problem in order to align the interests of shareholders with management. Therefore, the compensation should be designed to motivate and retain management talent to meet shareholders' expectations while maintaining that the agency costs are not raised significantly. On the other hand, the agency theory assumes that the conflict of interests and information asymmetry can be reduced by controlling the free cash flow that is required to offset the under-estimated investments and asset issues (Cotei and Farhat, 2009). Therefore, the other strategy that is used to reduce the free cash flow and agency costs level is by using debt that consumes the free cash flow and transfers the monitoring of investment risk to the creditors. This strategy helps owners to monitor company performance and reduce the possibility of having under-estimated investment.

Compared with the trade-off theory, one assumption of the trade-off theory there is no agency cost; there is no dispute between management and owners. It assumes that managements always maximize owners' wealth. On the other hand, according to Alzomaia (2014), the trade-off theory argues that in the absence of taxes, the determinants of the capital structure of a company are irrelevant to its value. These assumptions and arguments are known as the irrelevancy theorem. Thus, the optimal capital structure of a company can be achieved through the efforts of all stakeholders; management, and owners in order to maximize the value and minimize total costs that are related to the company, or the agency. In other words, according to the agency theory, it is possible to achieve the optimal capital structure in a world without taxes or cost bankruptcy. According to Berger and Patti (2006), agency theory presumes that debt affects agency costs and thus affects company performance. They proposed a new method to interpret the agency theory by using profit efficiency, or how close the profit is to the optimum performance company that is facing the same external conditions. Furthermore, they employed a synchronous equations model that explains the inverse causality of a company's performance to its capital structure. They found that the United States baking industry is consistent and statistically significant with the agency theory and the proper choice of capital structure helps in mitigating the agency cost effects.

Since the agency theory is based on the premise that managers do not perform their duties in the best interest of the owners, this definition can be more elaborated by imposing, firstly, a conflict of interest between owners and management, and secondly between owners and debt creditors (Berger and Patti, 2006; Acaravci, 2015). The conflicts of interest between owners and managers arise as a result of the possibility managers may seek profits of the company they manage for personal gain at the expense of owners. The conflicts of interest between the owners and debt creditors arise as a result of

the possibility that debt may mitigate the optimal investment incentives. If the return of the investment is higher than the nominal value of the debt, the benefits are to the owners. Conversely, if the investment loss or the return of the investment is lower than the nominal value of the debt, or the company is near to announcing its bankruptcy, the owners have limited responsibility and thus low liability by using their rights to stay away and leaving the debt creditors with a company with a market value below the nominal value of outstanding debt. This means that debt has both positive and negative impacts on owners. The positive impact is that the debt reduces illconsidered investments. The negative impact is that too much debt can lead to high-interest payments which may lead to reducing the acceptance of profitable investments and thus the under-investment problem occurs. Therefore, the agency theory demonstrates the agency costs through their impacts on a company's capital structure decisions. Furthermore, agency theory interprets agency costs by investigating several determinants such as growth, free cash flow, and management performance.

Market Timing Theory

According to the trade-off theory, when a company looks for an external source of finance, it prefers to issue new equity over debt when the stock price is high or inflated even when the company either experiences a very low net present value over investments or does not achieve its capacity of debt (Myers, 1984). In other words, to time the market process is highly considered when a company decides to be financed by external financing resources. On the other hand, when the value of a company improves, the company offsets its equity by increasing debt (Myers, 1984). Furthermore, according to Allini et al. (2018), the order of the proposed financing selection by the pecking order theory changes over time. Huang and Ritter (2009) described the pecking order theory as a special case of the market timing theory especially when the cost of issuing equity is more than the cost of debt. Unlike the pecking order theory, the market timing theory does not assume a low likelihood of issuing equity as the pecking order theory assumes because the pecking order theory highly considers semi-strong market efficiency as the major influencer on information asymmetry (Huang and Ritter, 2009). This means that the pecking order theory presumes a low probability impact of information asymmetry and thus it cannot clearly explain the chosen financing resource either equity or debt when the stock price is high. The market timing theory does not propose an optimal level of capital structure (Baker and Wurgler, 2002) but it suggests that there is an opportunity that could be exploited as the cost of equity changes over time (Huang and Ritter, 2009). Therefore, companies should take advantage of the stock market change compared to the cost of either financing resource;

equity, or debt (Baker and Wurgler, 2002). In other words, to time the market process is highly considered when a company decides to be financed by external financing resources.

The market timing theory explains and develops a relationship between equity market timing and companies' capital structure (Baker and Wurgler, 2002). The market timing theory better explains the changes in the cost of equity over a time cycle (Huang and Ritter, 2009). The market timing theory predicts that when companies issue new equity with an opportune market situation (Cotei and Farhat, 2009) and when the price to book value is high. When time passes during successive economic cycles is the main influence on determining the financing source (Feidakis and Rovollis, 2007). Zavertiaeva and Nechaeva (2017) argued that companies switch to a debt market timing approach during the crisis and recovery cycle due to the low availability of sufficient investors' liquidity. Therefore, the market timing theory better explains the changes in the cost of equity over a time cycle (Huang and Ritter, 2009). This means that, when companies decide to go for external financing resources, companies should take advantage of the stock market change compared to the cost of either financing resources; equity, or debt (Baker and Wurgler, 2002). In other words, the attempt to time the market is an additional determinant of capital structure (Chung et al., 2013) in order to add the market impacts and their inconsistency on this capital structure (Zavertiaeva and Nechaeva, 2017). The market timing theory predicts that when companies issue new equity with an opportune market situation (Cotei and Farhat, 2009) and when the price to book value is high. On the other hand, companies increase debt when investment opportunities are plentiful and demand for venture capital is high or when they experience poor business performance that reduces their stock price or forces them to borrow (Chung et al., 2013). Therefore, the debt ratio will be reduced as well as the financing deficit will be recovered while the financing surplus will be increased (Cotei and Farhat, 2009). In other words, when the stock price is high, companies issue more equity while when the stock price is low, they tend to purchase back their equity.

From the market timing perspective, the capital structure is a cumulative result of previous market situations (Chung et al., 2013). According to Baker & Wurgler (2002), the capital structure is the cumulative result of a manager's endeavor to time the capital market. Based on companies' behavior, Baker and Wurgler (2002) noted that there are two types of equity market timing. The first type is dynamic, which is affected by stories about companies' intention to issue new equity. The second type a company issues new equity when they experience a low cost of equity while they repurchase equity when the cost of equity is high. According to Sinha and Ghosh (2009), the dynamic type of market timing affects the cost of

information asymmetry in a short-term period. This effect may lead to a dynamic reverse of the order of financing source selection and thus companies may follow the pecking order selection process. On the other hand, in a long-term period, Sinha and Ghosh (2009) found that there is no dynamic reverse in the order of financing source of selection. On the other hand, in terms of the theory approach, there are two types of market timing theory. In the first type, the theory presumes that companies' management is rational and thus companies issue new equity after the publication of positive information to reduce information asymmetry problems. The publication of positive information leads to an increase in the share price and thus timing (Baker & Wurgler, 2002). Contrary, the second type presumes that the investors' irrational behavior may reduce the share price and thus companies repurchase their equity. In terms of the market timing approach, there are two types of market timing theory. The first type is when the companies issue new equity at a high share price and repurchase them at a low share price while the second type is when companies increase their debt at low interest costs (Zavertiaeva and Nechaeva, 2017). That is what Serghiescu and Văidean (2014) explained, the market timing theory determines some situations of the stock market and macroeconomics within a country that may affect the capital structure of companies listed on an exchange market list. Finally, the market timing theory does not propose an optimal level of capital structure (Baker and Wurgler, 2002) but it suggests that there is an opportunity that could be exploited as the cost of equity changes over time (Huang and Ritter, 2009).

Variables

The research involves Total Debt-to-Asset (TDA) as the dependent variable, while it involves six independent variables; Current Ratio (CR), Financial Performance or Profitability (FP), Asset Utilization (AU), Asset Structure or Tangibility (AS), Share Price Performance (SPP), and Size (SR). The variables and the proposed null hypothesis have been summarized in Table 1.

| | Table 1 . The Proposal Null hypothesis in the research | | | | |
|---|---|---------------|----------------------|--|--|
| | | Agency Theory | Market Timing Theory | | |
| 1 | TDA ~ CR | Negative | | | |
| 2 | TDA ~ FP | Positive | | | |
| 3 | TDA ~ AU | Negative | | | |
| 4 | TDA ~ AS | Positive | | | |
| 5 | TDA ~ SPP | | Negative | | |
| 6 | TDA ~ SR | Positive | Negative | | |

 Table 1. The Proposal Null hypothesis in the research

Debt Ratio (Debt-to-Assets) [TDA]

The capital structure risk is represented by the debt ratio. Therefore, the greater the debt ratio, the greater the risk is related to debt utilization. As a result, companies may use the debt ratio as an attribute of the financing method either internally or externally. In this research, the equation that was used by Alipour (2015) to calculate the debt ratio will be used be in this research,

Debt Ratio = Total Debt / Total Assets

Current Ratio [CR]

The current ratio rates the willingness of a company to cover its current commitments and thus shows adequate financial stability over the short term. Therefore, since the current ratio applies to the current assets and the current liabilities, the current ratio is generally linked to short-term debt. In this research, the equation that was used by Sheikh and Wang (2011) to calculate the current ratio will be used in this research,

Current ratio (CR) = Current Assets / Current Liabilities

The null hypothesis is,

H01: there is a negative association between the current ratio and the debt ratio.

Financial Performance (Profitability) [FP]

Profitability demonstrates a company's effectiveness in using its overall assets to achieve revenue. According to the agency theory, there is a positive association between profitability and debt because the theory suggests that more debt would motivate a company to spend out the free cash rather than use it in wasteful investments (Bauer, 2004; Acaravci, 2015) and therefore reduce the agency costs (Modugu, 2013). On the other hand, Tong and Green (2004) noted that higher leverage for low-profit companies would raise the risk of bankruptcy and debt expenses and thus reduce the dividend payout. In this research, Earning Before Interest, Tax, Depreciation, and Amortization (EBITDA) will be used. EBITDA is the best variable option to measure profitability, according to (Feidakis and Rovollis, 2007), because it is not influenced by interest, taxation, depreciation, and amortization which may differ between companies. In this research, the equation that was used by Sheikh and Wang (2011) to calculate the financial performance ratio will be used in this research,

Financial Performance (Profitability) (FP) = EBITDA / Total Assets

The null hypothesis is,

H02: there is a positive association between financial performance (profitability) and debt ratio.

Asset Utilization [AU]

The utilization of debt generates an agency cost (Sheikh and Wang, 2011). Therefore, the competitive value of an agency's cost is signified by the utilization of debt and its measured ratio. According to the agency theory, the greater asset utilization, the greater the management efficiency in the adoption and utilization of assets, and thus cost reduction (Jermias, 2008), cash increment, and the need to borrow reduced (Alipour et al., 2015). Therefore, this ratio is expected to have a negative relationship with the debt ratio. In this research, the equation that was used by Jermias (2008), and Alipour (2015) to calculate the asset utilization ratio will be used in this research,

Asset Utilization (AU) = Sales / Total Assets

The null hypothesis is,

H03: there is a negative association between asset utilization and debt ratio.

Asset Structure (Tangibility) [AS]

Tangible assets are important because they are collateral that protects a debt (Bhaird and Lucey (2010) and thus the bankruptcy risk will be reduced (Feidakis and Rovollis, 2007; Cotei and Farhat, 2009; Modugu, 2013; Acaravci, 2015). In the case of bankruptcy, a company with more tangible assets should provide more collateral assets to repay loans and thus would have a better possibility of obtaining more debt (Alipour et al., 2015). The agency theory predicts that the owners in a leveraged business have an opportunity to invest sub-optimally (Titman and Wessels, 1988). In this research, the equation that was used by Sheikh and Wang (2011), and Titman and Wessels (1988) to calculate the asset utilization ratio will be used in this research,

Asset Structure (Tangibility) = Fixed assets / Total Assets

The null hypothesis is,

H04: there is a positive association between asset structure (tangibility) and debt ratio.

Share Price Performance [SPP]

According to the market timing theory, there is a negative relationship between a company's share price and debt (Deesomsak et al., 2004) because when the share price rises the companies issue equity (Antoniou et al., 2008). In this research, the equation that was used by Deesomsak et al. (2004), Antoniou et al. (2008), and Alipour (2015) to calculate the share price performance ratio will be used in this research,

Share Price Performance (SPP) = [Share Price (current period) – Share Price (previous period)] / Share Price (previous period)

The null hypothesis is,

H06: there is a negative association between company size and debt ratio.

Methodology

It is important to determine the required statistical analysis in order to determine the sample size and statistical method after completing the research questions and objectives (Golafshani, 2003; Saunders et al., 2012; Collis and Hussey, 2013). Statistical instruments can be utilized to make the statistics significant (Collis and Hussey, 2013). The data that were collected were quantitative in nature and appropriate quantitative research, evaluation of data gathering, and sufficient statistical measures have been implemented to obtain the research goals. The research aims to understand the features and behavior of the companies under observation by consistently observing these companies over a period. Cross-sectional analysis is an analytical type of approach used to analyze a group of observations at a given point in time. On the other hand, there are some effect detections and measurements that cannot be detected in cross-section or time series statistics (Hsiao, 2007). Therefore, the research utilized the panel data regression statistics. According to Saunders, et al. (2012), the panel data regression aims to reduce the nested linear overlapping relationships between selected variables, offering better estimates of coefficients.

Panel data is a set of observations collected across various individuals and companies, which are collected across regular time periods and arranged sequentially by time. The advantages of the panel data regression are that, can be used to simulate both collective datasets and individual activities of the community, includes more details, more complexity, and more effectiveness than time series or cross-sectional analysis, and can be used to observe and quantify statistical impacts that are difficult with time series or cross-sectional analysis, can be used to mitigate calculation biases that may

result from group aggregation in a single time series. Thus, using the data panel regression has the advantage of discriminating whether individuals are independent of time (Fixed or constant effect across individuals) or not (Random or vary across individuals). On the other hand, the disadvantage of panel data regression is that it has to be modeled accurately by considering the fixed effect versus the random effect. In order to detect the outliers in the datasets, the Mahalanobis Distance has been applied. Then the cumulative distribution Chi-Square has been applied to determine and drop the observations that have a probability less than or equal to 0.001. In order to detect multicollinearity within dependent variables, Pearson's correlation matrix has been applied. Since the dataset includes observations for companies (individuals) over a quarterly financial period (time), panel data regression was applied. A Lagrange multiplier test has been used in order to determine the appropriate type of panel regression for the collected datasets. Then, the Hausman test was applied in order to determine the fixed effect, or random effect is more appropriate. The research used Durbin-Watson statistics to evaluate the first-order serial correlation. In addition, the Fstatistics was applied to reflect the validity of the chosen regression.

Data Collection

It is important to determine the required statistical analysis in order to determine the sample size and statistical method after completing the research questions and objectives (Golafshani, 2003; Saunders et al., 2012; Collis and Hussey, 2013). The research aims to understand the features and behavior of the companies under observation by consistently observing these companies over a period. However there are some effect detections and measurements that cannot be detected in cross-section or time series statistics (Hsiao, 2007). Therefore, the research utilized the panel data regression statistics. One of the two major categories of data is secondary data, while the other category is primary data. In analysis and statistics, these two types of data are very helpful, but for the purpose of this research, the dataset collection has been limited to a secondary dataset because it was downloaded from the website of the United States Security and Exchange Commission (SEC). The datasets that have been downloaded cover the quarterly periods of sixty-four companies between 2012 and 2017 in order to assess and evaluate the selected variables. According to Hox and Boeije (2005), the secondary data must be closely reviewed as to whether they match the relevant research questions. Therefore, an evaluation of the data collection has been conducted in order to obtain answers to the research aims. Since 2009, SEC ordered the registered companies to submit their financial figures using SEC-XBRL model (Hoitash and Hoitash, 2017) as well as sending their financial statements; 10-K and 10-Q in a format that fits the Electronic Data Gathering, Analysis, and Retrieval system (EDGAR) (Dhole et al., 2015) and to be classified in compliance with standardized taxonomies (Dong et al., 2016).

Statistical Model

All proxies that are used in the research have been described, calculated, and derived from the companies' financial statements. The following regression represents an originally suggested regression that is utilized to study relationships between proposed dependent variables and debt ratio,

$$TDA_{it} = \beta_0 + \beta_1 CR_{it} + \beta_2 FP_{it} + \beta_3 AU_{it} + \beta_4 AS_{it} + \beta_5 SPP_{it} + \beta_6 SR_{it} + \varepsilon_{it}$$

Where:

 $\beta_0, \beta_1, \beta_2, and \beta_3$: are unknown Coefficients. i: the individual (company) t: duration (quarterly fiscal period) ε_{it} : the random error for individual (company) *i* at duration *t*

| Table 2. Variables | | | | |
|--------------------|---------|---|---|---|
| | Initial | Variable | Calculation | Used by |
| 1 | TDA | Total Debt Ratio | Total Debt / Total Assets | Alipour (2015) |
| 2 | CR | Current Ratio | Current Assets / Current Liabilities | Sheikh and Wang (2011) |
| 3 | FP | Financial Performance (Profitability) | EBITDA / Total Assets | Sheikh and Wang (2011) |
| 4 | AU | Asset Utilization | Sales / Total Assets | Jermias (2008) and Alipour (2015) |
| 5 | AS | Asset Structure (Tangibility) | Fixed Assets / Total Assets | Sheikh and Wang (2011), Titman and Wessels (1988) |
| 6 | SPP | Share Price | [Share Price (current period) – | Deesomsak et al. (2004), |
| | | Performance | Share Price (previous period)] / Share Price (previous period) | Antoniou et al. (2008), and Alipour (2015) |
| 7 | SR | Size Ratio | Ln (Total Assets) | Sheikh and Wang (2011) |

And,

Descriptive Statistics

The following table describes the statistical measures of both independent and dependent variables. The table shows that companies, on average, rely less on debt but more on their assets in financing their operations. On the other hand, since the median is less than the mean, companies tend to reduce their debt-to-asset ratio. The negative mean sign and the positive median sign of the share price performance show that most companies issue new shares while there are few big companies repurchase a high amount of their shares and this behavior is in line with the mean and median of companies' size. The high mean value of the current ratio shows that companies either have high credit sales high inventory levels or high cash and cash equivalent amounts. The mean value of the financial performance is negative while the median is positive. This means that companies experience a loss with a constant pursuit of profit.

| Table 5. Descriptive Statistics | | | | | | | | |
|---------------------------------|---------|----------|-----------|---------|----------|-----------|-------|---------|
| | | CR | FP | AU | AS | SPP | SR | TDA |
| 1 | Min. | 0.05519 | -6.727287 | 0.01406 | 0.004746 | -5.995114 | 10.53 | 0 |
| 2 | 1st Qu. | 1.53315 | 0.009406 | 0.34505 | 0.124857 | 0 | 19.49 | 0.4786 |
| 3 | Median | 2.06854 | 0.033559 | 0.62706 | 0.299155 | 0.000366 | 20.54 | 0.561 |
| 4 | Mean | 4.00006 | -0.046786 | 0.82148 | 0.313243 | -0.005022 | 20.16 | 0.718 |
| 5 | 3rd Qu. | 6.22737 | 0.069419 | 1.0617 | 0.48201 | 0.002977 | 21.7 | 0.6843 |
| 6 | Max. | 20.87213 | 0.561899 | 5.27249 | 0.957999 | 0.999992 | 23.54 | 11.7417 |

Outliers and Multicollinearity

In order to detect the outliers in the datasets, the Mahalanobis Distance has been applied. Then the cumulative distribution Chi-Square has been applied to find and drop the observations that have a probability less than or equal to 0.001. In order to detect multicollinearity within dependent variables, Pearson's correlation matrix has been applied as shown in table-4. The inter-correlation is less than 0.7 for all variables, this keeps the proposal regression to estimate TDA is valid, and the robustness test will not be needed.

 Table 4. Pearson Correlation Matrix
 CR FP AU AS SPP SR 1 CR 0.136833 -0.3793 -0.60128 -0.02322 0.299217 1 2 FP 0.136833 -0.34973 0.094442 -0.01871 0.519895 1 3 AU -0.3793 -0.34973 1 0.138172 0.055363 -0.40161 4 AS -0.60128 0.094442 0.138172 1 0.027717 0.052418 5 SPP -0.02322 0.055363 0.027717 -0.03377 -0.01871 1

-0.40161

0.052418

-0.03377

1

Regression Model

SR

0.299217

0.519895

6

Table 05 shows that the Lagrange multiplier test was statistically significant (p-value < 0.001) and thus panel data model (fixed or random) is preferred over the pooled model. The Hausman test showed that the p-value is less than 0.001 which shows that the null hypothesis is rejected, and the fixed effect is proper. On the other hand, the Durbin-Watson statistics showed that errors are not correlated, and the F-statistics showed statistically significant, reflecting the validity of the chosen regression.

| Table 5. Regression model results | | | | |
|-----------------------------------|------------|--|--|--|
| Variables | TDA | | | |
| CR | -0.077*** | | | |
| | (-6.624) | | | |
| FP | -0.132*** | | | |
| | (-3.601) | | | |
| AU | 0.366*** | | | |
| | (9.888) | | | |
| AS | 0.153 | | | |
| | (0.810) | | | |
| SPP | 0.009 | | | |
| | (0.237) | | | |
| SR | -0.367*** | | | |
| | (-7.955) | | | |
| Fixed time effects | Yes | | | |
| Fixed cross-section effects | Yes | | | |
| No. of Observations | 1114 | | | |
| R-Squared | 0.22561 | | | |
| Adjusted-R ² | 0.15251 | | | |
| F-statistic | 49.3819*** | | | |
| Durbin-Watson | 2.3187 | | | |
| Lagrange Multiplier | 20.753*** | | | |
| Hausman test | < 0.001 | | | |

Notes: The dependent variable includes *Debt-to-Assets (TDA)* equals the Total Debt of companies divided by the Total Assets at the end of the fiscal quarter.

The independent variables including *Current Ratio* (*CR*) are equal to Current Assets divided by Current Liabilities at the end of the fiscal quarter. *Financial Performance or Profitability* (*FP*) is equal to EDITDA divided by Total Assets at the end of the fiscal quarter. *Assets Utilization* (*AU*) equals Net Sales divided by Total Assets at the end of the fiscal quarter. *Asset Structure or Tangibility* (*AS*) equals Fixed Assets divided by Total Assets at the end of the fiscal quarter. *Share Price Performance* (*SPP*) equals to [(Share Price (current fiscal quarter) – Share Price (previous fiscal quarter)] / Share Price (Previous fiscal quarter). *Size* (*SR*) equals to ln (Total Assets) at the end of the fiscal quarter.

T-statistics are in parentheses beneath coefficient estimates. *** significant at 0.01 ** significant at 0.05 * significant at 0.1

From table-5, the CR is significantly negative with debt ratio and thus the null hypothesis H01 cannot be rejected with a significant level 0.001; the FP is significantly negative with debt ratio, and thus the null hypothesis H03 is rejected; the AU is significantly positive with debt ratio and thus the null hypothesis H03 is rejected; the AS is positive as proposed in the null hypothesis but not significant with debt ratio and thus the null hypothesis H04 is rejected; the SPP is not significantly positive with debt ratio and thus the null hypothesis H05 is rejected; and finally the SR is significantly negative with debt ratio and thus the null hypothesis H06 cannot be rejected with significant level 0.001

Conclusion

The statistically significant negative relationship between the current ratio (CR) and debt (TDA) is consistent with the principle of the agency theory. The negative association suggests that debts do not need to be used by companies with enough liquidity and thus have a lower debt ratio. Moreover, according to the agency theory, the negative association can be interpreted as justifying the increasing agency costs due to the possible dispute between lenders and the owners and between the management and the owners (Modugu, 2013). Myers and Rajan (1998) argued that the reason for this negative relationship is that as the liquidity of an agency costs are raised, the outside lenders restrict and reduce the amount of debt accessible to the company. In addition, the results are consistent with Eriotis et al. (2007), and Sheikh and Wang (2011).

The negative relationship between the financial performance, profitability, (FP) and debt (TDA) is not consistent with the agency theory. This result has also been confirmed by the negative relationship between companies' size (SR) and debt (TDA) and by the positive relationship between asset utilization (AU) and debt (TDA). On the other hand, the results are consistent with the pecking order theory (Bauer, 2004; Sheikh and Wang, 2011; Mateev et al., 2013; Modugu, 2013; and Acaravci, 2015). On the other hand, Bauer (2004) reported a positive relationship between profitability and short-term debts while long-term debt profitability has a negative relationship. This means that companies depend more on long-term debt than short-term debt.

The asset structure (tangibility) (AS) shows an insignificant statistically positive relationship with debt (TDA). The positive relationship is consistent with the agency theory and with the results of Titman and Wessels (1988). According to the trade-off theory, there is a positive relationship between debt and tangibility because the more tangibility, or fixed assets, the more ability to have more debt because the more fixed assets shift the bankruptcy point upward. Tangible assets may have a negative relationship with debt through growing risk by increased operational leverage (Hutchinson and Hunter, 1995). On the other hand, according to the pecking order theory, companies with high tangible assets have a minor issue in terms of asymmetry information, while companies with low tangible ratios would prefer to issue new equity.

The positive relationship between asset utilization (AU) and debt (TDA) can be interpreted as the ownership continues to have a significant

part in the decision-making on the capital structure of the companies (Alipour et al., 2015). The insignificant statistically positive relationship of share price performance (SPP) with debt (TDA) indicates that companies tend to prefer debt to equity regardless of market situation.

The significant statistical negative relationship between a company's size (SR) and debt (TDA) indicates that larger companies appear to have a reduced debt level due to their willingness to issue new equity (Sheikh and Wang, 2011; andDegryse et al., 2012) than debt. Eriotis et al. (2007) concluded that larger companies had more varied investments and thus less chance of bankruptcy. Thus, their size helps them to sustain a relatively high debt level (Daskalakis and Paillaki, 2008; Bhaird and Lucey, 2010). The presence of the negative relationship may be attributed to the reason that larger companies have the capability to issue new shares rather than issue debt. On the other hand, the positive relationship is contrary to Crutchley and Hansen's (1989) results which indicated that companies' behavior was not consistent with the agency theory.

The datasets were downloaded from the United States Security and Exchange Commission (SEC) and comprised sixty-four companies between 2012 and 2017. Due to the dataset nature that contains individual effects that vary over time, a panel data regression was used. The research aims to define the potential determinants in terms of their compatibility with the agency theory and market timing theory. Therefore, the research analyzed many determinants in order to investigate their impacts on the debt ratio and to assess the consistency of these determinants with the agency theory and market timing theory. The research explores numerous credential literature to articulate the critical issues in capital structure from the perspective of these two theories. Moreover, the research explores the capital choice decision process of a company. Therefore, the companies' performance was investigated as a reflection of total agency costs through investigating the relationship between the performance and debt ratio. Therefore, this research has been designed to meet the extensive explanation of the chosen theories. The findings showed that the companies, in the datasets, prefer debt to equity issuance. According to Acaravci (2015), further debts lower the tax liability of the companies and raise the post-tax cash flow to dividends. The negative relationship between liquidity, current ratio (CR), and debt ratio is consistent with attempts of the companies to explain the agency costs as a result of a possible dispute between creditors and owners, and between companies' management and owners (Modugu, 2013). The negative relationship between companies' size and debt ratio may indicate that larger companies tend to have more investments that produce more profits that enable them to sustain a possible low level of debt.

Since the goal of the stockholders is to maximize their wealth and benefits that may result from stock price increments, the alignment between the interests of ownership and management is related to financial preferences and action alignments (Nyberg et al., 2010). Therefore, the management compensation should be well planned in order to motivate the management to safeguard the interests of the owners. (Kim and Gu, 2005). One of the agency costs is the extra costs of debt that is needed to confine management behavior. According to the agency theory, managements tend to reduce these costs thorough announcing them in the financial statement (Abdullah and Ismail, 2008). Management better to be rewarded based on certain performance indexes such as profitability and increment of stock prices. (Kim and Gu, 2005). Finally, the research introduced an empirical study on selected companies listed in the U.S. Exchange. Since the research data was collected from the U.S. Exchange, the market timing in the developed market was not considered in this research. Therefore, more empirical research may extend the findings by analyzing them across developed markets as well as variant stock markets.

Conflict of Interest: The author reported no conflict of interest.

Data Availability: All data are included in the content of the paper.

Funding Statement: The author did not obtain any funding for this research.

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